The Benevolent Society

Social Benefit Bond

Investor Report 30 June 2016



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You should also obtain a copy of, and consider, any relevant disclosure document before making any decision in relation to the Bond. No cooling-off regime applies.

Please refer to the Replacement Information Memorandum dated 23 August 2013 for more information on the Bond. Unless otherwise specified, capitalised terms in this Investor Report have the meaning given in such Replacement Information Memorandum.

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Foreword

Dear Investor,

The Benevolent Society is pleased to present the third Investor Report on the performance of The Benevolent Society Social Benefit Bond over the reporting period commencing on 3 October 2013 and ending on 30 June 2016.

The Benevolent Society Social Benefit Bond funds the implementation of an intensive support program for families whose children are at risk of being removed and placed into out-of-home care ("Resilient Families" or "Program").

The Program continues to achieve increasingly positive results. The Performance Percentage for the Bond (upon which the investor returns are based) is at 19% for the period covered by this Investor Report.

This result is positive for investors in the Bond, and also shows that the Program is succeeding in its ultimate aim of keeping children with their families and preventing entry into out-of-home care where possible and safe. The number of children entering into out-of-home care is increasing across Australia. In New South Wales alone, there are more than 17,000 children living in out-of-home care and the NSW Government has committed more than \$1billion to child protection and out-of-home-care in the 2016-17 State budget¹.

The Bond results show there have been 21% fewer entries into out-of-home care for children of families participating in the Program ("Intervention Group") compared to the families in a matched control group ("Control Group"). Results also show that many families who participated in the Program were functioning below the general population on a number of measures such as primary carer wellbeing. On completing the Program many of the families were at normative levels.

The results of the Program defy the nation-wide trend of increasing numbers of children entering outof-home care. The results being achieved indicate that intensive, family support services provided at the right time to vulnerable families can really make a difference.

The Bond is an innovative pilot initiative and as such provides a platform for significant learning and development. The Benevolent Society has worked very closely with the New South Wales Department of Families and Community Services ("FACS") and New South Wales Treasury ("NSW Treasury") on the refinement of the Bond delivery and evaluation, which has resulted in the introduction of several significant practice and operational improvements to the Program. In addition over the last year, following detailed review and analysis, the method for measuring the Program outcomes has been refined to ensure this more accurately reflects the performance of the Program.

The Benevolent Society is proud to be an organisation which analyses, adapts and learns from our experiences. We are always looking for new ways to deliver the best possible results for the families participating in the Program.

We thank you for coming on this journey with us.

Lisa Chung Chairman

The Benevolent Society

Joanne Toohey

Chief Executive Officer

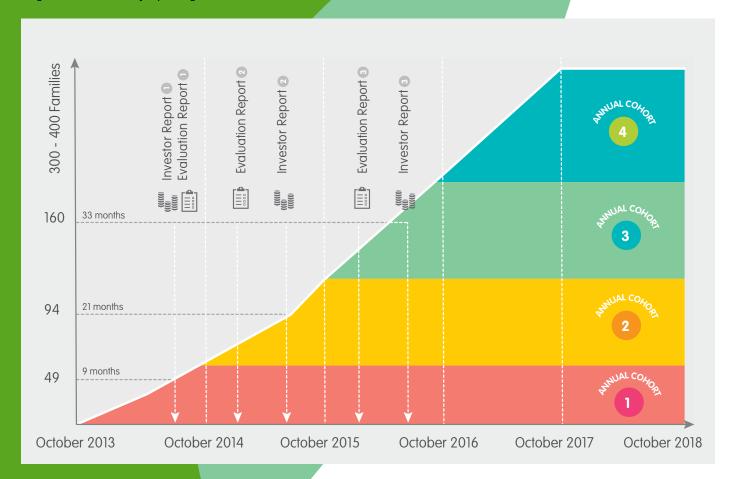
The Benevolent Society

Our Bond

The Benevolent Society Social Benefit Bond was launched in October 2013 to fund the implementation of Resilient Families.

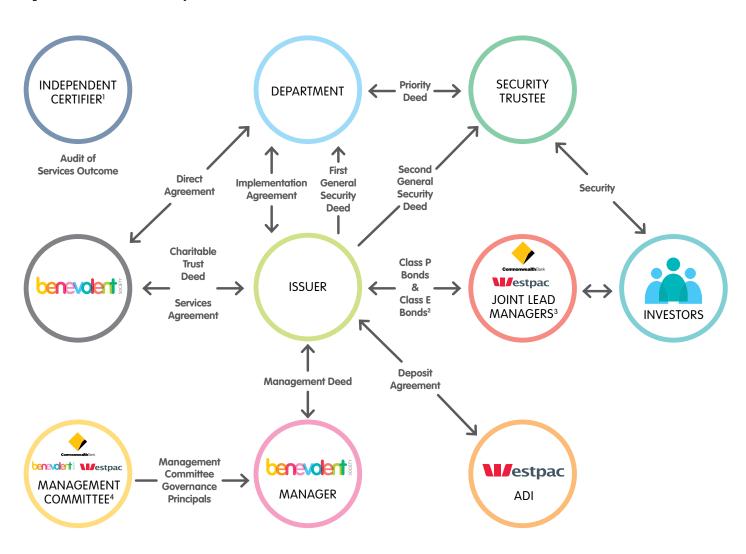
The \$10 million capital raised by the issue of the Bond will support up to 400 families participating in the Program over five years. This report focuses on the entire first two Annual Cohorts and the partial third Annual Cohort from 3 October 2013 to 30 June 2016, as highlighted in *Figure 1* below.

Figure 1 – Overview of reporting



The structure and relationships between the key stakeholders of the Bond is displayed below in Figure 2 below.

Figure 2 – Structure overview of the Bond



- 1 The Independent Certifier is to be appointed by the Issuerin accordance with the Implementation Deed.
- 2 The documentation for the Bonds includes the Conditions, the Bond Deed Poll, the Issue Supplement and the Early Benevolent Donation Deed Poll.
- 3 The Lead Managers will enter into a Subscription Agreementfor the Bonds and the Trustee and the Manager.
- 4 The Management Committee Members will be appointed under the Conflicts Management Co-ordination Agreement, to which the Management Committee Governance Principles with be a schedule.

Our Resilient Families Program

The Program is a the rapeutic, evidence-informed program that seeks better outcomes for children by building a protective network around them. It is underpinned by The Benevolent Society's Resilience Practice Framework, which is the result of many years of research in collaboration with the Parenting Research Centre.

Senior child and family workers develop a support plan in collaboration with each family. The support plan goals are achieved through a mix of practical and therapeutic support. This includes training in the use of skills to manage stress and conflict, encouraging positive child behaviour, improving understanding of the child's developmental needs, and building the confidence necessary to tackle problems early before they become entrenched.

The Program strives to deliver a twelve week intensive phase that includes access to 24/7 support if required. This is followed by ongoing support for up to 12 months to address a range of issues such as parental mental health, domestic and family violence, substance misuse, and neglect of their children. All families have the option to re-engage with the service after they exit should circumstances emerge that increase vulnerability and risk.

One of the strengths of the Program is its access arrangements which ensure support can be provided at times which best meet the families' needs, actively assisting them to engage with other specialist services as appropriate.

The Program has also been able to respond to the needs of individual families. It is able to tailor its services to provide the level of support required to best meets the needs of each family to enable them to reach their specific case plan goals.

The Program is always looking for new ways to adapt and improve its services to ensure that it is offering the most it can to change the lives and long term prospects for the children and families participating in the Program.

"A unique part of my work with Resilient Families is that I am able to hold the hope for a family when they are unable to do so for themselves. The positive outcomes we see the families achieving give us the energy to keep going. The Program gives us time to work with families to make sustainable change and build the skills they need to parent."

Resilient Families Senior Child and Family Worker

"We drew a little mind map of what a good relationship looks like and what a bad relationship looks like. I remember it took me like two seconds to write up what a bad relationship looks like. For a good relationship, I was struggling and I actually felt stupid saying I can't even write down what a good relationship looks like. She told me that was maybe because I had never experienced that and I think it was the truth."

Paren

Referral to our Program

As at 30 June 2016, 156 families have been referred to the Program by FACS.

Families are referred to the Program for a range of often complex reasons that place their children at risk of significant harm. Some of the key factors resulting in referral to the Program include domestic violence, substance misuse, mental health issues and neglect of their children, as outlined in *Figure 3*. It is important to note that for some families, several of these issues impact their ability to safely care for their children in the home.

The Program works to improve the safety and wellbeing of all children in the families referred to it, over 360 children since it began in 2013. However, measurement of the performance of the Bond is calculated based solely on the youngest child in the family, referred to as the 'index' child. So while the Bond results only record the impact on the youngest member of the family, the work we do with families benefits all of their children and helps to keep the entire family together.

A unique feature of the Program is that families are able to re-engage with it after they leave the Program if they require further support. To date, 14 families have voluntarily re-engaged. Some reasons for re-engaging include substance misuse relapse or a parent re-entering the home following incarceration. The average period of re-engagement for each family has been six months at high levels of intensity. The work that the Program does with families who re-engage is not captured in the results of the Bond as only new referrals are included.

The Program offers a voluntary service- families are not required to engage with the Program following referral from FACS. The results for the Bond are based on all of the families referred, not just those who chose to take up the service. Families who receive services through the Program are showing real improvements across a number of measures (see Additional Performance Metrics on p.15).

Figure 3 – Key risks* leading to referral to the Program



25%

Domestic or family violence in the home poses significance risk of harm to the child.



22%

Current substance misuse seriously impairs the carer's ability to protect, supervise and meet the ongoing care needs of the child.



33%

Carer does not meet the child's immediate protective and care needs which places the child at risk of significant harm.



12%

Carer's current emotional state/mental health functioning or physical condition/disability seriously impairs their ability to supervise, protect or care for the child.

^{*}Risks are not mutually exclusive and figure does not sum to 100%

Bruce and Kylie's story*

Bruce and Kylie have eleven children ranging from a new-born baby to one over 18 years of age.

Bruce and Kylie have had a long history of involvement with the child protection system. Over the past 18 plus years there have been more than 70 Helpline Reports about this family. The reports covered a range of concerns including drug abuse and domestic violence, physical and emotional abuse and issues of neglect, and had resulted in the removal of six of the children. Three of the couple's older children had moved back into the family home with Bruce and Kylie.

Bruce and Kylie were referred to the Program when Kylie was expecting the couple's tenth child following reports that the unborn baby was at risk of significant harm from Kylie's drug use.

Bruce and Kylie had both experienced unresolved trauma in their lives and were keen to work towards healing their past and to learn the parenting skills necessary to enable them to provide a safe and caring family environment for their children.

Kylie was working with other external services to address her issues with drug and alcohol and was supported through the Program to continue this work. The case worker maintained regular communication with the other services involved to ensure that messages were consistent with the case plan and that the skills Kylie was learning were able to be reinforced in the home

Bruce and Kylie needed support to develop the skills to communicate and work positively within the family unit, to build routines and develop strategies to cope with stress. The case worker was able to do extensive psycho-educational work with Bruce and Kylie about the impact of domestic violence and their alcohol and drug use on the children.

The case worker supported the family to learn techniques to improve their parenting and family functioning using approximately 40 evidence informed practices including attending to the child's needs, establishing routines, setting goals, spending quality family time, bonding with the baby and keeping child health appointments.

The case was closed with all case plan goals achieved and with the baby continuing to reside safely at home along with the three older children. At the time of case closure Kylie was expecting the couple's eleventh child and was aware, based on the family's child protection history, that FACS would be notified on the birth of the next child. The family were encouraged to refer themselves back into the Program should they feel the need for additional support.

Bruce and Kylie self-referred back into the Program six months later following the birth of the eleventh child and continued to work with the Program for an additional four months.

Bruce and Kylie continue to safely parent both infants along with the three older siblings one of whom is about to become the first female in the family to complete Year 12.

Bruce now has a full time job, and reads to the children every night, something he had never had the confidence to do, nor understood the value of before becoming involved with the Program. Both he and Kylie enjoy spending time with their children and understand the need to ensure they provide a safe and caring home for their children.

^{*}Names and images have been changed to protect members of the family



Program evaluation framework

The Bond is a pilot initiative by the New South Wales Government incorporating, from the outset, an ongoing evaluation of the Program funded by the Bond.

As part of the ongoing evaluation, the New South Wales Government engaged ARTD Consultants ("ARTD") to complete an independent evaluation of the Program. To date a midterm (September 2015) and a preliminary and an interim report (December 2014 and May 2016) have been published by ARTD. These reports are available on The Benevolent Society website www.benevolent.org.au/sib.

In addition to the ARTD evaluation, the New South Wales Government also engaged ACIL Allen Consultants Pty Ltd ("ACIL") to conduct a review of the performance of the Bond. The ACIL review was completed and reported on in April 2016. Both the ARTD and ACIL reports identified evidence that some level of observation bias could impact on the accuracy with which the following reports were being measured:

- reports to the FACS Child Protection Helpline ("Helpline Reports"); and
- safety and risk assessments conducted by FACS ("SARAs").

The ARTD and ACIL reports found that observation bias could lead to children in an Intervention Group experiencing higher numbers of reports than children in a matched Control Group. Given that children involved with the Program receive an intensive home based service from case workers that are mandatory reporters in the child protection system, there is increased observation with more opportunities to be reported.

Both the ARTD and ACIL reports recommended changes to the measurement of both the Helpline Reports and the SARAs to improve the accuracy of measuring Program outcomes. In response to these recommendations, the stakeholder group developed the following refinements to measuring Program outcomes:

(a) only Helpline Reports from NSW Police and all health care professionals will be used to calculate Program outcomes. Excluding Helpline Reports by case workers will ensure independence and absence of observation bias; and

(b) SARAs undertaken by FACS for an Intervention Group child and the matched Control Group child will not be included where they have been commenced within the first six months from referral to the Program. The exclusion period will provide a reduction in the level of bias by allowing time for the impact of the case plan, support and work undertaken with the family to start to have an impact on the level of family functioning.

There were no changes recommended or implemented to the way in which entries into out-of-home care are counted. This key measure continues to be an accurate reflection of performance in the key area of improved safety for the child within the family home.

These revised measures for Program outcomes have been applied to the data collected since the commencement of the Program. As a result, the Improvement Percentage and the Performance Percentage, which determine Bond performance, have been positively impacted and supersede previous indicative results reported.

Bond measurement framework

How performance is measured.

Performance Percentage

Ultimately, payments to investors under the Bond depend on the Performance Percentage which is based on the following.

- Average of the Improvement Percentage for each Annual Cohort* ("AvgIP");
- Treatment Percentage where children referred to the Program have been matched to a child in a corresponding Control Group ("TreatP");
- Unmatched Children Percentage where children referred by FACS cannot be matched with a similar child in a Control Group ("UnmatchedP"); and
- Guaranteed Referrals Shortfall Percentage where FACS is unable to fill vacancies notified by The Benevolent Society within the agreed period of time up to a guaranteed minimum ("GRSP").
- * Any partial Annual Cohort is amalgamated with the immediately previous full Annual Cohort.

Performance Percentage = (TreatP x AvgIP) + (UnmatchedP x15%) + (GRSP x 40%)

Improvement Percentage

The Improvement Percentage for the Bond is determined by results generated from the FACS data system. The progress made by families in an Intervention Group, is compared against the progress made by families in a matched Control Group who share similar characteristics and receive a standard response from FACS that may include family support and intervention at varying levels of intensity.

The results are measured by closely monitoring the number of occurrences of three types of child protection events for the Intervention Group compared to the corresponding Control Group:

 Out-of-home care entries, which are statutory removals of children from the care of their parents/carers ("Entries");

- SARAS which are Safety and risk assessments conducted by FACS (excluding those commenced in the first six months) ("Assessments"); and
- Helpline Reports made by NSW Police and all health care professionals:

These three measures cover a wide spectrum of child safety and together determine the Improvement Percentage.

Families who later became ineligible for the Program due to a change of circumstances and families with unborn children at the time of measurement are excluded from the calculations.

Improvement Percentage = (66% x Entries) + (17% x Assessments) + (17% x Reports)

How performance is verified

Remediation

This process consists of an annual analysis of data by FACS to verify data integrity and reporting. FACS then makes this remediated data available to The Benevolent Society, within three months of the end of the financial year. The data is then checked and outliers are investigated collaboratively.

Independent certification

The Bond performance will be independently certified by Deloitte Touche Tohmatsu Limited after the Measurement Date which, unless there is an early termination of the Bond, will be in 2018.

Our results

Improvement Percentage

The Improvement Percentage for the Bond as at 30 June 2016 is 17%, as detailed in *Figure 4*.

Figure 4 – Improvement Percentage for Resilient Families Year 1, Year 2 and Partial Year 3 Cohort as at 30 June 2016

Measure	Result Cohort 1	Result Cohort 2/3	Weighting
Out-of-Home Care Entries	21%	21%	66%
Safety and Risk Assessments	(75%)	61%	17%
Helpline Reports	13%	29%	17%

The overall Improvement Percentage of 17% is the combined weighted result of three separate measures and it is important to understand the key drivers underpinning these results, as follows:

- Out-of-Home Care Entries show that 21% fewer children have entered into out-of-home care from the Intervention Group when compared to the corresponding Control Group for Cohort 2 and the partial Cohort 3 as at 30 June 2016. This result is especially encouraging as it demonstrates our consistent strong performance on this key measure. Given that most of the families in the Intervention Group comprise more than the 'Index' child, the Program may be keeping more children from entering into out-of-home-care than are reflected in the results.
- SARA results show that there have been 61% fewer SARAs commenced for the Intervention Group compared to the corresponding Control Group for Cohort 2 and the partial Cohort 3 as at 30 June 2016. This significant improvement provides further evidence of the Program's effectiveness in achieving the increased safety of children.

Revised calculations for all cohorts based on the refined

measurement metrics, shows that for the Annual Cohort for the first year, the Intervention Group recorded 75% more SARAs than the corresponding Control Group. This result has been reversed for the Annual Cohort for the second and partial third year cohorts, where results show that 61% fewer SARAs were conducted for the Intervention Group than for the corresponding Control Group.

 Helpline Report results show that the Intervention Group recorded 29% fewer Helpline Reports than for families in the corresponding Control Group for Cohort 2 and the partial Cohort 3 as at 30 June 2016.

Reductions in all three measures, for families participating in the Program, demonstrates that Resilient Families is having a positive impact to improve functioning and resilience for these vulnerable families.

Investor returns

The Bond is comprised of two classes:

- "Class P Bonds": Senior, capital protected class; and
- "Class E Bonds": Subordinated, capital exposed class.

Investor returns are determined by the Performance Percentage and depend on which class of Bonds the investor holds. Using the formula to be applied on the Maturity Date of the Bond, the Performance Percentage for the 33 months ended 30 June 2016 is 19% as detailed in *Figure 5* below:

Figure 5 – Performance Percentage

Measure	Actual/ Deemed Performance	Weighting
Improvement Percentage	17%	90%
Unmatched Children Percentage	15%	1%
Guaranteed Referrals Shortfall Percentage	40%	9%
Performance Percentage*	19%	100%

^{*} Rounding to the nearest whole figure

Weightings vary based on the overall number of referrals received. It is expected that the weightings for the Unmatched Children Percentage and the Guaranteed Referrals Shortfall Percentage will continue to decrease over time as the referral process becomes more efficient.

Actual returns will be calculated based on cumulative results and paid to investors at the Maturity Date of the Bond, unless there is an early termination of the Bond. The Performance Percentage at 30 June 2016 would result in theoretical returns to investors of 6% for the Class P Bonds and 10.5% for the Class E Bonds, as highlighted in *Figure 6* below:

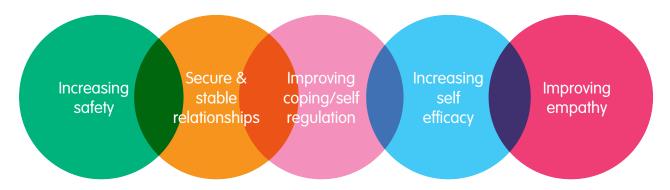
Figure 6 – Theoretical investor returns

Performance Percentage	Class P Return	Class E Return*
Fail (<5%)	0%	0%
Baseline (≥5% <15%)	5%	8%
Good 1 (≥15% <20%)	6%	10.5%
Good 2 (≥20% <25%)	7%	15%
Good 3 (≥25% <35%)	8%	20%
Good 4 (≥35% <40%)	9%	25%
Out-Performance (≥40%)	10%	30%

Additional program outcome metrics

The Benevolent Society is committed to undertaking high-quality evaluation to improve the outcomes of its services. The Benevolent Society's Resilience Practice Framework identifies high-level child and family outcomes as detailed in *Figure 7*.

Figure 7 – Program outcomes



The indicators used to measure our progress against the outcomes are outlined in Figure 8.

Figure 8 – Program outcomes and indicators

Formal & informal social support

Community

connections

Concrete support (i.e. food, housing, employment)

Life satisfaction & personal wellbeing

Knowledge & practice of appropriate discipline strategies

Children's social & emotional development

Caregiver and child wellbeing

Pro-social behaviour & connections to peers

Nurturing & attachment

Family functioning

Caregiver coping skills & psychological wellbeing

Children's emotional development

Children's conduct behaviours

Children's hyperactivity

Caregiver general self efficacy

Caregiver feels good about themselves as a parent

Caregiver knows how to help their child/ren learn

Age appropriate expectations of child development

Children considerate of other people's feelings

Children share readily with other children

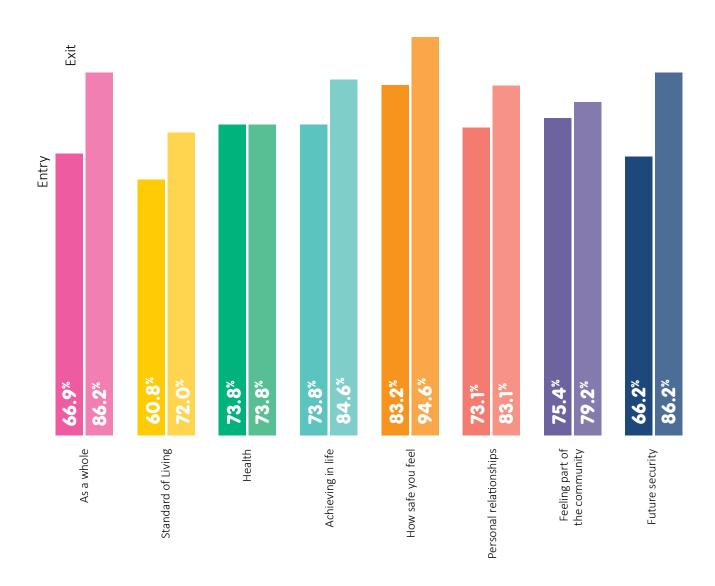
Children are kind to younger children

Children often volunteer to help others

Caregiver understanding & knowledge of child development The Resilience Outcomes Tool, incorporating standardised measures used widely in Australia, is completed by primary caregivers within the first 30 days of Program entry, then again at regular intervals until they exit the Program.

The improvement recorded in key metrics related to families' personal wellbeing as a result of the Program is illustrated in *Figure 9*.

Figure 9 – Families' personal wellbeing index at the Program entry and exit stages





"We have a strong and supportive team in Resilient Families. The Program provides opportunities for us to share our knowledge and strengths with our colleagues. We also continually learn from each other, which helps with the families we work with. The broad range of experience that the team brings is very helpful and always provides opportunities to consider a different perspective and strengthen our own practice."

Resilient Families Senior Child and Family Worker

"You've actually got someone walking through your journey with you side by side and it doesn't matter if it went for six months, a year, whatever but the point that there was that person there really helped you feel that connection to society again because that person is from a good place in their life and you want to be there. So you start watching what they are doing, you start copying them, you start mimicking them, you start understanding well when he comes over he's casual, he's not talking about bad things, he's got a good vibe and maybe that's what I should start doing to get in that position and that's what I've done."

Parent

'Commonwealth Bank is proud to be working with The Benevolent Society on this Social Benefit Bond pilot project. It is incredibly inspiring to see a new and innovative funding structure helping at-risk families and children through the Resilient Families initiative. We believe that over the past three years this Social Benefit Bond pilot project has become a benchmark for the market whilst highlighting the potential of social impact investing and the tangible benefits of this model. Enhancing the wellbeing of communities is at the heart of our vision and we are committed to working to enact positive social, environmental and economic outcomes and make a real difference in the communities in which we operate.'

Simon Ling, Managing Director Debt Markets, Commonwealth Bank

'Westpac is proud to be involved in the establishment and ongoing oversight of this important project. The positive outcomes being achieved by the Resilient Families program are making a real difference to the communities it is designed to service. We are confident that The Benevolent Society Social Benefit Bond will become the benchmark project against which others will judge similar projects in the future. Westpac is committed to remain at the forefront of the development of innovation in Social Finance in Australia and are excited at the prospect of introducing investors to similar transactions in the future.'

Craig Parker, Executive Director and Head of Structured Finance, Westpac

We are The Benevolent Society

We help families, older people and people with disability live their best life and we speak out for a just society.

We're Australia's first charity. We're a not-forprofit and non-religious organisation and we've helped people, families and communities achieve positive change since 1813.

The Benevolent Society acknowledges the Traditional owners of country throughout Australia and recognises continuing connection to land, waters and community. We pay our respects to them and their cultures and to Elders past and present.



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